



District #: 50
 Budget Currency: USD
 Fiscal Year 2017-2018

	Jul-17	Aug-17	Sep-17	Oct-17	Nov-17	Dec-17	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Total
Membership revenue	1,123	2,054	20,806	8,273	2,781	987	1,555	3,214	21,524	8,097	3,215	3,932	77,561
Conference revenue	-	-	-	-	27,800	-	-	-	-	-	29,400	-	57,200
Fundraising revenue	-	-	-	-	-	-	-	-	-	-	-	-	-
TLI revenue	1,961	600	-	-	-	960	1,500	600	-	-	-	1,310	6,931
District store revenue	235	1,565	500	1,000	2,000	500	1,500	500	500	1,000	2,000	500	11,800
Speech contest revenue	-	-	-	-	-	-	-	-	-	-	-	-	-
Other revenue	-	-	-	-	-	-	-	-	-	-	-	-	-
Total revenue	3,319	4,219	21,306	9,273	32,581	2,447	4,555	4,314	22,024	9,097	34,615	5,742	153,491
Conference expense	-	-	-	-	27,800	-	-	-	-	-	29,400	-	57,200
Fundraising expense	-	-	-	-	-	-	-	-	-	-	-	-	-
TLI expense	2,575	1,400	-	-	-	2,185	1,700	200	-	-	-	1,110	9,170
District store expense	1,044	2,396	10,000	2,000	2,000	-	2,000	-	-	2,000	2,000	-	23,439
Marketing expense	3,220	5,520	4,220	3,220	3,720	3,220	3,220	3,220	4,520	3,520	3,720	3,220	44,540
Communications & public relations expens	456	200	100	-	1,200	1,000	4,456	1,200	1,000	1,000	1,200	-	11,812
Education & training expense	1,000	4,400	800	-	2,000	1,350	1,750	4,150	800	1,250	2,000	1,400	20,900
Speech contest expense	-	2,700	3,350	1,000	200	-	2,700	3,350	1,000	200	-	-	14,500
Administration expense	443	600	780	145	345	645	145	395	645	145	345	645	5,278
Travel expense	-	6,425	-	-	-	-	2,250	-	-	-	-	-	8,675
Other expense	-	-	-	-	-	-	-	-	-	-	-	-	-
	8,738	23,641	19,250	6,365	37,265	8,400	18,221	12,515	7,965	8,115	38,665	6,375	195,514
District net income/(loss)	(5,419)	(19,422)	2,056	2,908	(4,684)	(5,953)	(13,666)	(8,201)	14,059	982	(4,050)	(634)	(42,023)



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	Budget	% of	Policy %
<u>Total Expenses by Category</u>	<u>Total</u>	<u>Budget</u>	<u>Max</u>
Conference expense	57,200		
Fundraising expense	-		
District store expense	23,439		
Marketing expense	44,540		
Subtotal	<u>125,179</u>	64.0%	Unlimited
TLI expense	9,170		
Education & training expense	20,900		
Subtotal	<u>30,070</u>	15.4%	30.0%
Communications & public relations expense	11,812	6.0%	25.0%
Speech contest expense	14,500	7.4%	10.0%
Administration expense	5,278	2.7%	20.0%
Travel expense	8,675	4.4%	30.0%
Other expense	-	0.0%	10.0%
Subtotal	<u>40,265</u>		
Total Expenses	<u>195,514</u>	100.0%	

Cash & Cash Equivalents per Balance Sheet as of June 30, 2017	<u>87,054.14</u>
Retention amount needed on June 30, 2018*	<u>19,390</u>
Remaining funds at Year-end (estimated)**	<u>25,640.81</u>
*This amount is provided by World Headquarters in an email.	
**The goal is to budget the Remaining funds at Year-end to be as close to zero as possible without creating a loss. This amount should not be negative.	